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Immediate News Release

DATE: November 17, 2004

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Latest Award Proves a Growing Entrepreneurial Spirit in North Texas SMU Cox's Caruth Institute for Entrepreneurship Presents the 100 Fastest Growing Private Companies

The 14th Annual Dallas 100™ Awards

DALLAS (SMU) – With \$2.99 billion in generated sales, it was a good year for the 2004 Dallas 100™ winners. For the 14th year, SMU's Cox School of Business and its Caruth Institute for Entrepreneurship present the Annual Dallas 100™ Awards, Wednesday, November 17, at the Meyerson Symphony Center.

This year's winners illustrate the vitality of entrepreneurial endeavors in the Metroplex. In the past three years, 2004 Dallas 100™ winners generated more than \$6.8 billion in sales and increased number of employees by more than 6,000. The Top 10 winners alone generated \$1.5 billion during the past three years.

Winning this year's number one spot for the 2004 Dallas 100™ Awards is Southwest Sanitary. Located in Carrollton, Southwest Sanitary is service-oriented company and major distributor of food service and sanitation products. With several national and local clients, Southwest Sanitary meets the specific needs of their customers, including Subway Restaurants, General Motors, and several school districts and independent businesses. Camille Cheney Fournier serves as CEO, and her brother, Bobby Cheney, is president of the 50-year-old company, founded by their parents John A. and Nancy Cheney.

The Dallas 100™ Awards, presented by SMU's Cox School of Business Caruth Institute for Entrepreneurship and The CEO Institute, recognize the 100 fastest-growing private companies in the North Texas area. Businesses must have had sales of at least \$500,000 and not more than \$65 million in fiscal year 2001, and have a three-year sales history that reflects growth during the three year sales period. Both percentage growth and dollar growth are considered in the contest.

The Awards presentation, held at the Morton H. Meyerson Symphony Center, featured guest speaker David Litman, co-founder of Hotels.com and current adjunct professor at SMU Cox. Past recipients have included such businesses as Boardwalk AutoGroup, WorkPlace USA, Choice Homes, I2 Technologies, M-Crowd Restaurant Group (Mi Cocina), Brook Mays Music, CapRock Communications, Wingstop Restaurants, Palm Beach Tan, and last year's winner Sage Telecom.

Dallas 100™ Awards will also feature American Leather for winning nine times, Crawford Electric for winning eight, Trucco Enterprises and Seabring Capital for winning six times, and Adea Solutions who has made the top 10 three times out of the five times in which they have been recognized in the Dallas 100™.

The complete list of this year's winners and headquarters cities follows, in descending order:
Southwest Sanitary, Carrollton; Drive Financial Services, LP, Dallas; Chief Oil & Gas, Dallas;
PHNS Inc., Addison; Adea Solutions Inc., Dallas; Ivie & Associates, Inc. , Flower Mound; CG

Management, Irving; Palm Beach Tan, Inc., Carrollton; W R Starkey Mortgage, LLP, Plano; Lucidity Consulting Group, LP, Plano; Crawford Electric Supply, Dallas; Benchmark Mortgage, Frisco; MedicalEdge Healthcare Group, Inc., Dallas; NT Logistics, Inc., Dallas; HomeVestors of America, Inc., Dallas; Handango, Hurst; Berryman Products, Inc., Arlington; Conchemco Inc., Dallas; Pathology Partners, Inc., Irving; Cottonwood Financial Ltd., Irving; Alliance Systems, Plano; Direct Development, Dallas; Compressor Works, Inc., Dallas; Parago, Lewisville; Curley Insurance Group, Dallas; Pinnacle Technical Resources, Inc., Dallas; RamQuest Software, Inc., Plano; Davaco, Inc., Dallas; Pavecon Commercial Concrete, Grand Prairie; Roofing and Insulation Supply, Inc., Dallas; McCollum & Associates, Inc., Dallas; Service King Paint & Body, L.P., Richardson; Sebring Capital Partners, Ltd., Carrollton; Beauty & Hair Products International, Dallas; PharmaFab, Grand Prairie; SB International, Inc., Dallas; Ed Bell Investments, Inc., Dallas; GHA Architecture/Development, Dallas; L.H. Lacy Company, Ltd., Dallas; LOPEZGARCIA GROUP, Dallas; Datamatic LTD, Plano; XactiMed, Inc., Dallas; C I Host, Bedford; MCrowd Restaurant, Irving; Metro Automation Inc., Irving; American Leather, LP, Dallas; Sotherby Homes, Plano; Sakom Investments dba Texas Wholesale, Dallas; Synapse Micro Inc., Carrollton; Shaddock Title Ltd., Plano; Wingstop Restaurants, Inc., Garland; The Planet Internet Services, Inc., Dallas; Journey Education Marketing, Farmers Branch; Global Views, Inc., Dallas; Summit Alliance Financial, LLP, Dallas; Product Support Services, Coppell; Accudata Technologies, Allen; InfoVision Consultants, Inc., Richardson; Corner Management Inc., Denton; **Geneva Aerospace, Carrollton**; Resulte Universal, LLC, Dallas; Don Mechanic Enterprises, Ltd., Addison; SkinCeuticals, Inc., Garland; King Import Warehouse, Dallas; Healthvision, Irving; Willow Bend Mortgage Company, Plano; McKnight Associates, Inc., Plano; Sage Environmental Consulting, Richardson; Urban Nissan, Duncanville; Delta Medical Consulting, Irving; PrideStaff, Dallas; John Eagle Lincoln-Mercury-Aston-Martin, LP, Dallas; Review Med, L.P., Dallas; ERG - Enterprise Resource Group, Dallas; Delinea Corporation, Addison; Software Professionals, Inc., Irving; Laguarda.Low Architects LLC, Dallas; Truco Enterprises, Inc., Dallas; GlobalNet Training Solutions, Dallas; Sante Rehabilitation Group, Euless; eVerge Group, Plano; Burgess Construction Consultants, Inc., Richardson; Everest Group, Dallas; etalk Corporation, Irving; Plainsman Tire Co., Inc., Dallas; Briggs-Freeman Real Estate Brokerage, Dallas; Neo Spire, Inc., Dallas; Avail Search Group, Inc., Dallas; Redlee/Scs Inc., Dallas; Polo Homes, Inc., Dallas; Systemware, Inc., Addison; The Bentwood Companies, Inc., Lancaster; Brotherhood Investments, L.P., dba Amercian Oil & Fuel Distributors, Irving; Naomi Designs, Inc., Dallas; Grizzaffi Darby LLC, Denton; Planet Tan, Garland; Rennhack Marketing Services, Inc., Grapevine; Xencom Systems LLC, Plano; Elizabeth Showers, Inc., Dallas; and The Wilkins Group, Inc., Richardson

Sponsors of the Dallas 100™ Awards include Bank One, N.A.; Bustin & Co.; CARR LLP; The Cooper Aerobics Center; Dallas Business Journal; EADS Telecom; Executive Press; HFG Advisors; KBA Group LLP; KRLD; Pro Staff; Southwest Securities, Inc.; and Wm. Rigg..

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